

Top Tips! Navigating a counter-offer



HASSON ASSOCIATES

Remain professional

Express gratitude for the initial **offer and the consideration**, maintaining a **positive** and **appreciative tone** throughout the discussion.

Be **transparent** about your decision-making process and any external factors influencing your choice.

Consider the offer

Consider how the counter-offer aligns with your **long-term career goals** and how it addresses **concerns that led** you to **explore other opportunities in the first place.**

Question the motivation for the offer

Weigh the **counter-offer** against your **priorities and values** both in the short and long term.

Evaluate your future prospects

At this point you have invested considerable time in a job search. Consider the potential **long-term implications** of accepting the counter-offer and rejecting another offer. **Where will you achieve your goals?**

Remember

50% of people who accept a counter-offer **regret it** and **80%** of those who accept will **leave within 6 months**.

Make the decision that is right for you not your current employer.

Good luck!