

Top Tips!
**What does the
recruitment fee
include?**



HASSON ASSOCIATES

When you **partner with a recruitment agency**, the fee you pay covers far more than simply sending CVs. **You're investing in a full, professional service designed to save you time, reduce risk, and secure the very best talent.** Here's what's typically included:

Expert sourcing and outreach

We don't just wait for applications- we actively search for the best candidates using databases, networks, headhunting techniques, and job boards. This often includes reaching out to individuals who aren't actively job-hunting but would be a great fit for your business.

Market and salary expertise

We understand your sector. We advise on current market conditions, salary benchmarks, and how to position your role competitively to attract top talent, helping you stay ahead of your competitors.

Significant time saving

Sifting through CVs, carrying out initial interviews, checking references all takes time. We do this for you, only putting forward candidates who have been carefully assessed and meet your brief. This allows you to focus on running your business.

Thorough candidate screening

We look beyond qualifications. We evaluate candidates' motivations, work ethic, values, and long-term fit with your company culture, reducing the risk of bad hires.

Management of the hiring process

We coordinate interviews, gather feedback from both sides, manage expectations, and negotiate offers - ensuring a smooth and professional experience for both you the client and the candidate.

Confidentiality where required

If you're hiring for sensitive roles (such as replacing a senior team member), we'll handle the process discreetly and professionally.

Replacement guarantees

We offer a guarantee period, meaning if a candidate leaves within an agreed timeframe, a replacement or partial refund* is discussed, giving you additional security.

*Terms & Conditions apply

Post-Placement Support

We don't disappear once the candidate starts. Our aftercare ensures the transition is successful, helping with onboarding advice and check-ins with both parties.

Recruitment fees reflect the expertise, time, resources, and care taken to secure the best people for your business — minimising risks and maximising long-term success.

Connect with us today!

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